



Tiers: Summary of Requirements

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This document is one of a suite of policies and procedures which are part of the Academy for Healthcare Science



Summary – Tier Requirements

The entry requirements for each tier of the LSI Credentialing Register are set out below

| | <i>Tier 1</i> | <i>Tier 2</i> | <i>Tier 3</i> |
|--|---|---|---|
| Role* | Interaction with healthcare professionals but no contact with patients and public other than incidentally in areas open to the general public | Interaction with healthcare professionals and with patients and public in areas where no invasive procedures are taking place | Interaction with healthcare professionals and with patients and public in areas where invasive procedures are taking place |
| DBS† | None | Basic Level | Basic Level |
| Recommended Immunisations to protect individuals§ | Seasonal flu | Seasonal flu TB Tetanus Polio MMR | Seasonal flu TB Tetanus Polio MMR Hep B |
| Training | <ul style="list-style-type: none"> • Product • NHS Values & Behaviours • Code of Business Practice • Information Governance • Competition and Procurement • Infection Prevention & Control (non-clinical) | <ul style="list-style-type: none"> • Tier 1 training <p style="text-align: center;">+</p> <ul style="list-style-type: none"> • Infection Prevention & Control (clinical) • Environment, Health & Safety • Adverse Event Management | <ul style="list-style-type: none"> • Tier 1 & 2 training <p style="text-align: center;">+</p> <ul style="list-style-type: none"> • Training for high-risk settings |
| Additional information | In the normal course of your role there is no requirement or | The normal course of your role involves, or is likely to involve, | In the course of your work, you are likely to enter facilities such as |

| | <i>Tier 1</i> | <i>Tier 2</i> | <i>Tier 3</i> |
|----------------------|---|---|--|
| | <p>expectation that there will be any interaction with patients and public other than incidentally while moving around public areas. The only recommended immunisation is for seasonal flu. Specific training is required to ensure you meet the standards expected for interaction with healthcare professionals</p> | <p>interactions with patients and public, for example you might need to talk to patients or go onto wards within the hospital. Additional training is required due to the higher risk of infection transmission and additional concerns around patient confidentiality. A Basic-level DBS check is required, and additional immunisations are recommended .</p> | <p>intensive care units, post-operation recovery areas or operating theatres which are in use. Additional training is required due to the higher risk of infection transmission and additional concerns around patient confidentiality as well as the requirements for specific knowledge in order to be present safely in these high-risk settings.</p> <p>Training for high-risk settings should be appropriate to the role. For example, registrants who attend in areas such as ICU or HDU are not required to complete a course on theatre access, but they should complete training on aspects specific to the areas they visit. Such courses may be specific to the area or may cover more general aspects such as PPE, clinical waste management or behaviour when in the presence of critically ill patients. Companies should select the appropriate training for each employee. A Basic-level DBS check is required as well as Hepatitis B immunisation in addition to those required for Tier 2 registrants.</p> |
| Typical Roles | <p>Majority of Sales Representatives Marketing Manager</p> | <p>Nurse Adviser Clinical Research Adviser</p> | <p>Product support Clinical Specialists</p> |

| | <i>Tier 1</i> | <i>Tier 2</i> | <i>Tier 3</i> |
|--|-------------------------------|----------------------------|---------------|
| | Service/Installation Engineer | Some Sales Representatives | |

***Informative Examples**

A service engineer who maintains or repairs equipment in non-patient areas – Tier 1 would be appropriate. If the equipment had to be repaired in an area where patients are present, then Tier 2 would be required.

A representative who provides support to surgeons in an operating theatre setting – Tier 3 would be required.

A sales representative with Tier 1 registration, who is asked by a healthcare professional to meet with them on a ward – the representative will have to explain that they cannot enter areas where patients are present.

†DBS Check Levels

The LSI DBS levels have been set on the basis of what seems to be appropriate for each of the three Tiers. However, registrants should be aware that this is based on broad categories and in the context of a ‘typical’ general hospital. There may be cases where registrants are faced with demands for higher-level checks on the basis of the type of facility and/or categories of patients. Registrants and their companies will need to deal with any such demands directly with the hospital concerned. The LSI Register has no powers to intervene in the event of a dispute between health-care providers and life science companies.

§Recommended Immunisations

The LSI Register does not place strict requirements on registrants in relation to immunisations. Requirements are set by individual hospitals or groups of hospitals. Those recommended here should be sufficient to satisfy most facilities but additional immunisations may be required in some cases.